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PLUS A ONE DAY
PRE-CONFERENCE SEMINAR

8-10 November 2006
Royal Olympic Hotel, Athens

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PPP In-Depth



ORGANISED BY
CITY & FINANCIAL CONFERENCES

The 7th Annual Public Private Partnerships European Summit

The European Government-Industry Forum on International Developments in PPPs



Open letter from George Alogoskoufis, Minister of Economy and Finance, Greece

The Greek Government is committed to investing in high-quality public services and infrastructure. We believe that Public Private Partnerships will have a key role in the creation of new infrastructure and the provision of better services to the citizens of Greece. By combining the best talents and resources of the public and private sector respectively,

PPPs can deliver value for money, greater efficiency and accelerated delivery of major projects.

We recognise the need to make Greece an attractive PPP market for domestic and international participants, such as contractors and banks. In this context, in September 2005 the Greek Parliament ratified a new law, regulating the implementation of PPPs, which has streamlined the legal process for projects of this kind. In addition, we have established the Greek PPP Taskforce, which acts both as a focal point for the dissemination of knowledge, expertise and best practice in relation to PPPs and as an advisor to government departments on individual projects. We believe that these measures will create a degree of confidence that will enable the government to move ahead rapidly with its PPP programme.

With these measures in place, the Greek Government has recently launched a programme of PPP pilot projects across the country, which will in time see pilot projects undertaken in the education, health, prisons, accommodation and waste sectors. This is indicative of our belief that there is considerable potential for the use of PPPs in Greece.

Throughout the development of the Greek PPP programme we have benefited from the valuable experiences of our colleagues and market participants elsewhere in Europe. In a similar way, the PPP European Summit focuses on the lessons that countries can learn from one another and provides a forum for sharing best practice. We are therefore delighted to be hosting this high-level Summit in Athens in November.

I look forward to meeting you at the Summit.



George Alogoskoufis
Minister of Economy and Finance, Greece

Keynote addresses:

Greece: George Alogoskoufis, Minister of Economy and Finance
Dimitris Sioufas, Minister of Development
George Souflias, Minister for the Environment, Physical Planning and Public Works
Marietta Giannakou, Minister of National Education & Religious Affairs
Dimitris Avramopoulos, Minister of Health and Social Solidarity
Athanasios Nakos, Vice-Minister, Ministry of the Interior, Public Administration and Decentralisation

Other countries:

Bulgaria: Plamen Oresharski, Minister of Finance
Hungary: Balazs Felsmann, Secretary of State for Infrastructure, Ministry of Economy and Transport
Poland: Andrzej Kaczmarek, Undersecretary, Ministry of Economy
Romania: Ioan-Codrut Seres, Minister of Economy
Russia: German Gref, Minister for Economic Development and Trade
Turkey: Ali Babacan, Minister of State in Charge of Treasury and EU Chief Negotiator

Hear about the latest PPP programmes and projects in Europe from senior public sector experts:

Czech Republic: Katerina Helikarova, Head of Division of Regulation and Methodology for PPPs, Ministry of Finance
France: François Bergère, Head of the PPP Unit, Ministry of Economy, Finance and Industry
Germany: Jörg Christen, Head of the PPP Unit, Ministry of Finance
Greece: Stefanos Agiassoglou, General Manager, School Buildings Organisation SA
Leonidas Korres, Special Secretary, Special Secretariat for PPP, Ministry of Economy and Finance
Panagiotis AL. Patargias, Managing Director, School Buildings Organisation SA
George Vlachos, Secretary General of Ports and Ports' Policy, Ministry of Mercantile Marine
Ireland: Anne Counihan, Chief Executive, National Development Finance Agency
Italy: Alberto Germani, Member of the PPP Taskforce, Ministry of Economy and Finance
Latvia: Andris Ozols, Director, Latvian Investment and Development Agency
Lithuania: Rimgaudas Vaiëiulis, Director, Public Procurement Office
Portugal: Rui Sousa Monteiro, Senior Economist, Parapublica SA
Serbia: Željko Ožegović, President, Standing Conference of Towns and Municipalities
Spain: José Alberto Pérez Pérez, General Inventory of the State Administration, Ministry of Economy and Finance
United Kingdom: Richard Abadie, Head of Private Finance Unit, HM Treasury
Sally Brooks, Head of Capital, Department for Education and Skills
Andy Carty, Chief Operating Officer, Partnerships UK
James Stewart, Chief Executive, Partnerships UK
Northern Ireland: David Gavaghan, Chief Executive, Strategic Investment Board
Scotland: Sandy Rosie, Head of the Financial Partnerships Unit, Scottish Executive
Plus leading experts from the private sector

This summit will be conducted in English and Greek with full simultaneous translation.
Το συνέδριο θα διεξαχθεί στα Ελληνικά και τα Αγγλικά με πλήρη ταυτόχρονη μετάφραση

Overview and Objectives of the Summit

Public Private Partnerships (PPPs) not only provide Governments with a mechanism for financing needed public services at lower costs, they also promote the delivery of higher quality public services. Public need is identified clearly and risk and reward are allocated fairly. Government maintains control of what it's best at and forms partnerships to benefit from commercial discipline and greater ability to innovate within the private sector.

The 7th Annual PPP/PFI Global Summit – now named The PPP European Summit – has undergone a structural change in addition to a name change in order better to meet the needs of the international delegates. Rather than focus on country overviews, the programme is now based around the key themes that currently concern the public and private sectors. The format has changed with a greater emphasis on lively, interactive panel discussions, while the carefully chosen case studies will illustrate the themes under discussion within the context of specific deals. Structured panel discussions will allow experienced

market participants from both the public and private sectors to share their insights on resolving some of the most common, but most intractable, issues encountered in PPPs. A key theme that will run throughout the summit is the identification of best practice through the discussion of individual PPP transactions and the potential applicability of the solutions found to other transactions.

The popular pre-conference seminar on PPP basics will focus on the in-depth analysis of an international PPP project from a variety of different perspectives. Its objective is to bring delegates up to speed with the more advanced topics that will be discussed during the conference.

Additionally, the summit provides an invaluable networking opportunity at the highest level for both the public and private sectors.

Wednesday 8 November: PPP Basics – A Practical One Day Pre-Conference Seminar

08:25 Coffee and registration

08:55 Chairman's opening remarks

Alexandros Lykourazos, Managing Partner, Lykourazos Law Offices

Introduction

09:00 What are PPPs?

- Principles of PPPs
- Overview of different PPP models
- Respective roles of the public and private sectors
- The advantages and disadvantages of different PPP structures
- Typical consortia structures
- What makes a deal "bankable"?

Nicholas Peyiotis, Partner, PricewaterhouseCoopers

International PPP case study

09:30 UK Group School PFI

Presentation

Andy Carty, Chief Operating Officer, Partnerships UK

Sally Brooks, Head of Capital, Department for Education and Skills, UK

Panel discussion

Stefanos Agiassoglou, General Manager, School Buildings Organisation SA

Comparison of the case study with the potential for similar projects in Greece

10:30 The role of the Greek PPP Taskforce

Leonidas Korres, Special Secretary, Special Secretariat for PPP, Ministry of Economy and Finance, Greece

11:00 Morning coffee

11:40 Identification, evaluation and prioritisation of suitable PPP projects

- The type and size of the ideal PPP project
- Project identification and appraisal
- Financing modelling of funding alternatives
- Demonstrating value for money and the public sector comparator
- Other evaluation issues

Santiago Klein, Director, Currie & Brown

12:10 Comparison of tendering processes

- The specification challenge – specifying user needs in output terms
- Addressing the private sector's information requirements
- Identifying appropriate bidders and assessing the bids
- Key aspects of the preferred bidder stage
- Negotiation strategies and closing the deal

Andy Carty, Chief Operating Officer, Partnerships UK

Leonidas Korres, Special Secretary, Special Secretariat for PPP, Ministry of Economy and Finance, Greece

12:40 Panel discussion and questions

Morning speakers

13:00 Lunch

14:20 Comparing the financing solution used in the case study with financing options available in Greece

- Payment mechanisms and risk
- Types of debt
- Security issues for financiers
- Typical financial structures
- Equity investment

John Watt, Partner, Grant Thornton, UK LLP

Constantine Venetsanos, Project Finance Senior Officer, National Bank of Greece

14:50 Understanding risk in PPP projects

- Identifying key project risks
- Risk mitigation techniques
- Post-contract risk issues
- Basics for allocating risks to the parties
- Pricing and transferring risk

Chris O'Gorman, Head of Infrastructure, Mizuho Corporate Bank

15:20 Legal and contract issues: a detailed comparison

- Tendering under national procurement rules
 - Statutory processes arising in PPP contracts
 - Shareholder agreements, operation and maintenance agreements and other documentation involved in PPPs
 - Contract standardisation
 - Penalties and termination and approaches to dispute resolution
- Panayotis Bernitsas**, Managing Partner, M. & P. Bernitsas Law Offices

15:50 Panel discussion and questions

Afternoon speakers

16:10 Afternoon tea and close of seminar

Conference pre-registration: 14:00 – 16:10

About the Organiser

City & Financial is a research-based conference organiser and publisher with a particular focus on PPPs.

In addition to *The PPP European Summit*, City & Financial is the organiser of *The PPP Asia Summit* and *The PPP Americas Summit*. We also organise a number of conferences on individual, national markets in Europe. For full details regarding these and other financial conferences, please visit the City & Financial website: www.cityandfinancial.com

In the UK, we organise a number of high-level PPP conferences under joint ventures with government departments, government agencies and leading

organisations. Our joint venture partners or PPP events in the UK include HM Treasury, the Scottish Executive, Partnerships UK, Partnerships for Schools and the National Audit Office.

City & Financial publishes a periodical entitled *PPP In-Depth*, which is dedicated to the needs of PPP practitioners in the public and private sectors. While most current information sources are limited to shorter articles, *PPP In-Depth* provides "thought leadership" with in-depth and original coverage of a single topic in each issue. Visit www.cityandfinancial.com/pppindepth or call +44(0) 1483 720707.

Thursday 9 November: Conference Day One

08:00 Coffee and registration

08:35 Welcome address

Maurice Button, Chief Executive Officer, City & Financial

08:45 Chairman's opening remarks

Charles Lloyd, Partner, European Head of PPP Advisory Services, PricewaterhouseCoopers LLP

08:50 Keynote address I

George Alogoskoufis, Minister of Economy and Finance, Greece

Second stage PPP markets in Europe

09:05 Keynote address II

United Kingdom Minister*

09:10 Panel discussion on trends, developments and deal flow in the leading European PPP markets

Panellists

UK – **Richard Abadie**, Head of Private Finance Unit, HM Treasury

France – **François Bergère**, Head of the PPP Unit, Ministry of Economy, Finance and Industry

Germany – **Jörg Christen**, Head of the PPP Unit, Ministry of Finance

Italy – **Alberto Germani**, Member of the PPP Taskforce, Ministry of Economy and Finance

Spain – **José Alberto Pérez Pérez**, General Inventory of the State Administration, Ministry of Economy and Finance

Portugal – **Rui Sousa Monteiro**, Senior Economist, Parapublica SA

Greece

10:55 Making Greek PPPs work in practice

- Pilot projects
- PPP law and role of the Taskforce

Presentation

Leonidas Korres, Special Secretary, Special Secretariat for PPP, Ministry of Economy and Finance, Greece

Panel discussion

Stefanos Agiassoglou, General Manager, School Buildings Organisation SA

Constantinos Gratzios, Chief Executive Officer, Hellenic Public Real Estate Corporation

Christos Hadjiemmanuel, President, Olympic Properties

Stephen Harris, Head, International Chairman, UKTI PPP Export Advisory Group, IFSL

Alexandros Lykourezos, Managing Partner, Lykourezos Law Offices

11:55 Morning coffee

New Europe

12:25 Overview of PPP progress in the New Member States

Thomas Barrett, Executive Director, European Investment Bank

12:45 Panel on the latest progress in developing PPP countries

Romania – **Ioan-Codrut Seres**, Minister of Economy

Hungary – **Balazs Felsmann**, Secretary of State for Infrastructure, Ministry of Economy and Transport

Poland – **Andrzej Kaczmarek**, Undersecretary, Ministry of Economy

Lithuania – **Rimgaudas Vaiëiulis**, Director, Public Procurement Office

Czech Republic – **Katerina Helikarova**, Head of Division of Regulation and Methodology for PPPs, Ministry of Finance

Serbia – **Željko Ožegović**, President, Standing Conference of Towns and Municipalities

Latvia – **Andris Ozols**, Director, Latvian Investment and Development Agency

14:10 Lunch

Keynote address III

George Souflias, Minister for the Environment, Physical Planning and Public Works

Transport

15:45 Transport case study: Madrid Calle 30 Highway

Santiago Klein, Director, Currie & Brown

16:05 Panel discussion

Santiago Klein, Director, Currie & Brown

George Kotsoridis, Advisor to the Management, Project Finance Department, National Bank of Greece

Christophe Pelissie du Rausas, Senior Vice-President for Southeastern Europe, Vinci Concessions

Education

16:25 Keynote address IV

Marietta Giannakou, Minister of National Education & Religious Affairs

16:40 Case study

David Smith, Associate Director, Grant Thornton, UK LLP

17:00 Panel discussion

Panagiotis AL. Patargias, Managing Director, School Buildings Organisation SA

Sandy Rosie, Head of the Financial Partnerships Unit, Scottish Executive

Sally Brooks, Head of Capital, Department for Education and Skills, UK

Prerequisites for successful PPP deals

17:30 Making PPPs work – lessons from the market's development to date

- Suitable sectors
- Characteristics of projects
- Risk identification, pricing and transfer
- Legal framework and contract standardisation
- Dispute resolution
- Government's capabilities as an informed customer
- Processes and pipeline management

Presentation

Charles Lloyd, Partner, European Head of PPP Advisory Services, PricewaterhouseCoopers LLP

Panel discussion

James Stewart, Chief Executive, Partnerships UK

Jörg Christen, Head of the PPP Unit, Ministry of Finance, Germany

Rui Sousa Monteiro, Senior Economist, Parapublica SA, Portugal

18:00 Close of day one

19:30 Black Tie Gala Dinner

*Subject to final confirmation

Forthcoming City & Financial Publication

A Practical Guide to PPP in Europe

City & Financial Publishing
Publishing Autumn 2006

Special conference delegate price: £95/€141
Normal price: £125/€185

To order

Please call City & Financial on + 44(0) 1483 727928

Or visit www.cityandfinancial.com/pppbk

Consultant Editor: Maurice Button, Chief Executive Officer, City & Financial

Foreword by Andy Carty, Chief Operating Officer, Partnerships UK

This book is the definitive guide to PPP in 22 European countries: Austria, Belgium, Czech Republic, Denmark, England and Wales, Greece, Finland, France, Germany, Hungary, Ireland, Italy, Netherlands, Northern Ireland, Norway, Poland, Portugal, Romania, Russia, Scotland, Spain and Sweden. It provides comprehensive coverage by focusing not only on market trends

but on the political and legal drivers behind them. Written by local PPP experts, this title gives readers easy access to 11 key areas in each country:

1 Background; 2 Political situation; 3 Legal framework for PPPs; 4 Procurement policy; 5 Characteristics of local PPP model; 6 Competition and access to market; 7 Availability of funding; 8 Recently completed projects; 9 Review by sector; 10 Project pipeline; 11 Key organisations

Its breadth and depth of coverage, along with the quality and variety of its authors, make the book invaluable reading for professionals involved in, or looking to expand into, PPP in Europe. The 22 jurisdictional chapters are complemented by a general introduction, a guide to PPP policy at an EU level, and a foreword from Partnerships UK.

Contributors are from the following leading law firms and consultancies: Allen & Overy LLP, Baker & McKenzie, Borenius & Kemppinen, CMS Cameron McKenna, DLA Nordic, Freshfields Bruckhaus Deringer, Houthoff Buruma, L'Estrange & Brett, Linklaters, McCann FitzGerald, McGrigors, NNDKP, Norton Rose, PLMJ Law Firm, PricewaterhouseCoppers LLP, Simmons & Simmons.

Friday 10 November: Conference Day Two

08:30 Coffee

08:55 Chairman's opening remarks

Apostolos Papadopoulos, Partner, Grant Thornton Consulting A.E.

09:00 Keynote address I

Dimitris Sioufas, Minister of Development, Greece

New markets

09:20 Lessons learnt in the Greek PPP market

George Kotsoridis, Advisor to the Management, Project Finance Department, National Bank of Greece

09:50 Potential for PPP ports and projects in Greece

George Vlachos, Secretary General of Ports and Ports' Policy, Ministry of Mercantile Marine, Greece

10:10 New horizons – markets of the future

Russia – German Gref, Minister for Economic Development and Trade

Turkey – Ali Babacan, Minister of State in Charge of Treasury and EU Chief Negotiator

Bulgaria – Plamen Oresharski, Minister of Finance

Waste

11:10 Keynote address II

Athanassios Nakos, Vice-Minister, Ministry of the Interior, Public Administration and Decentralisation, Greece

11:30 Morning coffee

12:00 UK waste case study

Nigel Mattravers, Associate Director, Grant Thornton, UK LLP

12:20 Panel discussion

Previous speakers

Plus

Anne Counihan, Chief Executive, National Development Finance Agency, Ireland

Financing trends

12:50 Latest developments in financing PPPs

- Bank versus bond finance
- Ratings
- Debt refinancing
- PPP funds and the secondary market
- Institutional investors
- Harnessing government's lower cost of borrowing

Presentation

Gershon Cohen, Head of Infrastructure Finance, Bank of Scotland

Panel discussion

Constantine Stavrides, Director, Project Finance Department, National Bank of Greece

John Watt, Partner, Grant Thornton, UK LLP

François Bergère, Head of the PPP Unit, Ministry of Economy, Finance and Industry, France

Health

13:30 Keynote address III

Dimitris Avramopoulos, Minister of Health and Social Solidarity, Greece

13:50 PPP health case study

Dr Peter Cutler, Partner and Head of Project Finance, Grant Thornton, UK LLP

14:10 Panel discussion

Previous speakers

Plus

Rui Sousa Monteiro, Senior Economist, Parapublica SA, Portugal

Martin McCann, Partner, Norton Rose

14:30 Lunch

Value for money

15:40 Value for money – what is it, how is it achieved and how can you measure it?

- Raising the level of infrastructure investment through a variety of delivery approaches in partnership with the private sector
- Factors that need to be taken into account
- Usefulness of public sector comparators and similar measures
- Quantitative vs. qualitative measures
- Choice of procurement options under EU rules
- Market capacity and treatment of bid cost

Panel discussion

Anne Counihan, Chief Executive, National Development Finance Agency, Ireland

Sandy Rosie, Head of the Financial Partnerships Unit, Scottish Executive

David Gavaghan, Chief Executive, Strategic Investment Board, Northern Ireland

Accommodation and prisons

16:25 Case study: Roanne, Nancy-Maxéville, Lyon-Corbas and Béziers prisons, France

Olivier Miens, Project Manager, Eiffage

16:55 Case study: Barcelona Ciutat Judicial, Spain

Ignacio Alcaraz Garcia, Executive Director, Grupo Santander

17:05 Panel discussion

Previous speakers

Plus

Jan Šnajdr, Executive Director, PPP Association, Czech Republic

17:25 Chairman's concluding remarks and close of conference



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ΠΡΩΤΟΚΟΛΛΟ
ΝΕΩΝ ΕΠΙΧΕΙΡΗΣΕΩΝ



The NBG Group is the largest among Greek banks in terms of assets, loans, deposits and market capitalization. At the end of March 2006 NBG's total assets under IFRS amounted to €61 billion while its current market capitalization exceeds the amount of €15 billion. NBG provides a full range of banking services including corporate and retail lending, investment banking, asset management, insurance, brokerage services, etc. and it is dominant almost in every banking field it participates in Greece. With a broad domestic network of more than 570 branches and over 1300 ATMs, NBG holds a competitive advantage in covering the geographical area of Greece, while it has developed a significant presence in the Balkans and in Turkey. NBG has a leading role in the PPP sector in Greece. Since 1994, NBG has been involved as financial advisor to the Greek State in all major PPP projects in Greece, like the New Athens International Airport, the Rion – Antirion Bridge and the Athens Ring Road. Currently NBG is engaged as financial advisor to the Greek State in the Motorways Projects, i.e. seven combinations of motorway/urban road projects with a total estimated construction cost of over €8 billion, which are to be constructed on a PPP basis. NBG is also actively seeking a major role in the new PFI sector, which is expected to take – off in Greece after the enactment of the new relevant legislation that will stimulate projects in education, healthcare, urban infrastructure, waste management etc.

Currie & Brown is one of the world's largest consultancies dedicated to advising clients in respect of the procurement, construction and management of the built environment. It provides in-depth advice in respect of Technical Advisory Services, Bid Management, FM Operational Matters and Independent Tester Services, adding real value to projects and organisations across Education, Health, Prisons, Accommodation, Renewables, Street Lighting and the MOD. The Currie & Brown Group generally acts for "blue chip" project sponsors, both nationally and internationally. The Group's consulting arm focuses on the needs of the financial community, acting for lenders, insurers and law firms, in connection with construction project finance, risk management and dispute resolution; as well as acting for governments on regulatory and economic policies with a specific view on concession models, especially Public Private Partnerships (PPP) and the Private Finance Initiative (PFI). Currie & Brown is the number 1 technical advisor on PFI projects in the UK, with contracts involving projects in excess of £50 billion.

Grant Thornton Project Finance has successfully enabled private and public sector clients to achieve their goals. Across Grant Thornton member firms, creative and specialist project finance teams combine breadth of experience and depth of expertise on a local and global level. Each is flexible to the way you work, and highly focused on finding the best and most efficient financing solution for your project. It is a single-minded, hands-on approach to project finance, and a real desire to get involved in their clients' businesses that gets results. Grant Thornton Project Finance have advised on over 300 projects with a capital value of £30 billion. Their comprehensive portfolio covers all aspects of the PFI/PPP process including corporate finance, tax, VAT, audit, financial modelling and project management. The team shares a commitment to, and enthusiasm for, the development of successful PFI/PPP projects. Launching an international practice just over a year ago, Grant Thornton Project Finance is now making its presence felt across Europe, the Americas, and the rest of the world, led by the UK member firm of Grant Thornton International, one of the world's leading organizations of accountancy and consulting firms providing a comprehensive range of business advisory services in over 110 countries, bringing together 22,000 personnel in around 600 offices worldwide. Think Grant Thornton Project Finance. Think. Change.

For nearly a century Lykourazos Law Offices has earned a sterling reputation as one of the most prominent Greek and European legal firms. Established in 1910 by the grandfather of the current managing partner, Alexandros Lykourazos, the firm is committed to providing high quality legal services to its clients. While the firm initially focused on criminal law, it has broadened its practice in recent years and has developed a thriving commercial and business practice, providing its Greek and foreign clients with top quality expertise in civil, administrative, corporate, commercial, banking, real estate, media law and litigation. The 4 Senior Associates and the 15 Associates in the firm have broad experience and extensive legal training both in Greece and abroad. All are multilingual and all are considered experts in the branch of law in which they specialize. Lykourazos Law Offices represents many prominent individuals and major corporations and maintains close working relationships with leading law firms in the European Union, the Balkans, Russia, Ukraine, Turkey, Israel, S. Arabia, the United States and Canada. The firm's associates participate regularly in national and international legal seminars and conferences. The firm also regularly organizes legal conferences on various areas of law. In May 2006, the firm organized the "International Conference on the Legal and Business aspects of Public-Private Partnerships (PPPs)" in Athens, with the participation of top speakers from the political, legal and business sectors throughout Europe.

PricewaterhouseCoopers is a leading provider of financial, procurement, tax and accounting advisory services to the public and private sectors on PPP and project finance assignments around the world. They have provided advice on over 320 signed projects, with a private financing requirement in excess of US \$63 billion, and consistently rank in the top 5 of the Thomson Financial Project Finance International League Tables. Awarded Best Financial Advisor at the annual Public Private Finance awards in May 2006, other recent awards include PFI's Global Advisor of the Year award for 2004 and Americas Infrastructure Deal of the Year (Richmond Airport-Vancouver rapid transit link) for 2005. Their experience in the global PPP/project finance market over the last ten years includes advising the public and private sectors on projects in a wide range of areas such as: transport (London Underground PPP, UK, the largest PPP created to date), defence (Allenby/Connaught, UK, the largest property PPP within the MoD), education (New South Wales Schools, Australia, the first social infrastructure PPP undertaken in New South Wales) and health (William Osler Hospital PPP, Canada, the first healthcare PPP transaction to close in the Province of Ontario). PwC has also established PPP frameworks in countries including: Ireland, South Africa, Japan and Germany, and advised on a range of projects throughout the rest of the world. For further information about how their expert team can help you please visit www.pwc.com/igu.

The 7th Annual Public Private Partnerships European Summit

8-10 November 2006

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City & Financial Conferences reserve the right to make any necessary alterations/changes to the programmes.

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ACCOMMODATION

For information on negotiated rates for delegates at the conference venue please contact City & Financial. For information on alternative accommodation and any other transportation and social requirements please contact Maria Gialitaki at Interdynamic S.A. (www.interdynamic.net) +30 2810 382730 or +30 2810 246594, mariag@ellada.net

GALA DINNER IS BEING HELD AT:

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GR 105 57 Athens
Olympia Ballroom

*Please advise when booking for the dinner if you have any special dietary requirements, as these will need to be accommodated in advance.

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* This discounted fee applies to all organisations in Greece, the 10 New EU member states, Bulgaria, Romania, Turkey, Croatia and other former Yugoslavia states, CIS states and Russia.

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The fee shown above includes refreshments, luncheon, and documentation for one delegate. Additional conference documentation packs are available on request at £596/€870 + UK VAT (£700.30/€1,022.25) (inc. packing and posting). These can be ordered by fax or email.

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